Outlook

Re: Axon Contract - Boonsboro PD (MD)

From Noah Nickerson <nnickerson@axon.com>
Date Mon 10/12/2026 3:32 PM
To Dave Rizer <drizer@boonsboropolice-md.com>
Cc Matthew Dufford <mdufford@axon.com>

2 attachments (160 KB)
INUS489133.pdf; Quote_Q-823755_Updated.xlsx;

Good afternoon Chief,

We have moved forward with the paused agreement for your Axon contract inclusive of Outpost LPR. Attached is the department's new invoice structure and the amended first-year invoice. This agreement delays (pauses) payment, deployment, and commitment to Outpost LPR until the town makes a final, formal decision.

We understand the nature of this decision and want to ensure we fully support the town's process during this time period.

Following the town's final decision, Axon will support the direction in which the department plans to move forward, with or without the LPR solution. If needed, we will amend the current contract to align with that decision.

Best,

NOAH NICKERSON
Inside Sales Representative

On Thu, Oct 8, 2026 at 2:50 PM Dave Rizer <drizer@boonsboropolice-md.com> wrote:

> Looks good, Noah.
>
> Thank you,
>
> Dave Rizer
> Chief of Police
> Boonsboro Police Department
> 241 Potomac Street
> Boonsboro, MD 21713
> Email: drizer@boonsboropolice-md.com
> Phone: (301)432-6838

BELL PIA000073

From: Noah Nickerson <nnickerson@axon.com>
Sent: Thursday, October 8, 2026 1:34 PM
To: Dave Rizer <drizer@boonsboropolice-md.com>; Matthew Dufford <mdufford@axon.com>
Subject: Axon Contract - Boonsboro PD (MD)

Hey Chief,

I have outlined a paused agreement for your Axon contract inclusive of Outpost ALPR. Below is the department's new proposed invoice plan, which delays (pauses) payment, deployment, and commitment to Outpost LPR until the town makes a final, formal decision.

We understand the nature of this decision and want to ensure we fully support the town's process during this time period.

Year 1 (2026): Taser and BWC in full ($57,434.20)
Year 2 (2027): No Payment ($0.00)
Year 3 (2028): Outpost LPR 1 ($30,933.92)
Year 4 (2029): Outpost LPR 2 ($30,933.91)
Year 5 (2030): Outpost LPR 3 ($30,933.91)

Line Items below will be included on the new invoices to reflect that there will be no commitment to Outpost LPR until 2028.

Taser and BWC (SKUs to Invoice): B00102, C00032, 100673, 73478, 102531, 73447, 102605
- Total Amount: $57,434.20
Outpost LPR (SKUs to Invoice):102147, 100159, B00076
- Total Amount: $92,801.74

Since the department made its first payment covering the full program (including a partial payment for Outpost LPR) we will credit that payment in FULL. With your agreement, we will then proceed with the proposed plan above.

Please respond to this email with a written confirmation for Axon to move forward with this new agreement.

As always, if there are questions, feel free to reach out to me directly.

Best,

NOAH NICKERSON
Inside Sales Representative

Direct/ 617-849-8032
Customer Service/ 1-800-978-2737
AXON.COM
Boston, MA

Zoom Scheduler - Noah Nickerson